

FotoFinder Accelerates European Growth with Acquisition of French Distribution Partner Vienne Medical

Bad Birnbach, Germany / Lyon, France — [DATE] — FotoFinder Systems today announced the acquisition of Vienne Medical, its distribution partner in France since 2000, establishing a direct commercial presence in one of Europe's leading dermatology and skin imaging markets.

Based in Lyon, Vienne Medical has been a trusted FotoFinder partner since 2000, supporting clinics and hospitals across France and French-speaking Switzerland with advanced skin imaging technologies and professional education. The company has also been an active partner to organizations providing dermoscopy education and training, supporting the evolution of modern skin cancer diagnostics from the early adoption of dermoscopy methods through to today's AI-supported imaging workflows.

The Vienne Medical team — including the commercial and after-sales specialists who have supported French and Swiss physicians for over two decades — will continue in their roles within the new FotoFinder entity. FotoFinder's investment in this acquisition is, in part, an investment to build on that expertise and those relationships.

"France is a strategically important market, and this acquisition lets us go further, faster. The Vienne Medical team brings 25 years of deep local expertise — we're investing in that foundation to build stronger partnerships and deliver better outcomes for patients and clinicians alike," said Peter Kinhan, Chief Commercial Officer, FotoFinder Systems.

FotoFinder will continue to work closely with Laboderm and PMD MÉDICAL as strategic distribution partners for Dermlite products in France, ensuring continuity across its full product portfolio.

About FotoFinder Systems

FotoFinder Group unites two internationally leading brands in skin imaging: FotoFinder and Dermlite. Together, the companies stand for precision, quality, and innovation, driven by a shared passion for advancing modern skin diagnostics. With more than 30 years of experience, the FotoFinder Group is shaping the future of digital dermatology and AI-powered skin cancer detection. Its imaging solutions for skin, hair, and aesthetics support physicians in over 100 countries with cutting-edge technology for more precise diagnostics and sustainable skin health management.

About Vienne Medical

Vienne Medical, based in Lyon, France, has specialized in dermatology imaging technologies and has been a long-standing distribution partner of FotoFinder in France and French-speaking Switzerland. The company is recognized for its expertise in skin imaging solutions, customer support and education and training of healthcare professionals to optimize the use of their technologies.

Media Contact

Alexandra Mayer
Tel : +49 8563 977200
Email: marketing@fotofinder.de